



NEWS RELEASE

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Funds For Learning Releases Report on Average E-rate Applicant

EDMOND, OKLA. (Jan. 24, 2008) – For the 2007 E-rate Funding Year, nearly 23,000 applicants submitted \$3.8 billion in funding requests. Funds For Learning, the nation’s leading E-rate funding compliance services firm, has released a report titled, “The Average E-rate Applicant.” In this report, Funds For Learning created a profile of an average E-rate applicant based on the 23,000 funding requests received for the 2007 Funding Year.

Site Averages

The average applicant made funding requests for 6.1 sites. The applicant with the most sites made requests for 1,519; while 11,366 applicants made requests for just a single site each.

Sites per applicant	6.1
Most sites associated with one applicant	1,519
Applicants with one site each	11,366

Funding Request Averages (FRN)

On average, each applicant submitted 5.4 funding requests. The applicant with the most FRNs made 422 funding requests. There were 3,143 applicants with just one funding request each.

FRNs per applicant	5.4
Most FRNs associated with one applicant	422
Applicants with one FRN each	3,143

Average Requests for Each Service Category (All Applicants)

The table shows averages based on the total applicant population, regardless of what service categories in which each applicant made funding requests.

Service Category	Requests	Requested Amount
Telecommunications Services	3.3	\$60,832
Internet Access	1.0	\$16,037
Internal Connections	0.7	\$75,684
Basic Maintenance	0.4	\$11,443
Average per Applicant	5.4	\$163,995

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Requests for Each Service Category

The table below shows the average amount of each request for applicants that submitted requests in a given service category. Applicants represent the number of unique applicants that made requests in the listed service category.

Service Category	Applicants	Requests	Avg. Requested Amount
Telecommunications Services	21,496	75,006	\$64,726
Internet Access	13,472	23,123	\$27,226
Internal Connections	4,053	16,906	\$427,099
Basic Maintenance	3,928	9,312	\$66,630

Average Discount Rate per Service Category

The Average Discount Rate per Service Category in the table below was calculated by dividing the total Requested Amount for each category by its Pre-Discount Amount.

Service Category	Discount Rate
Telecommunications Services	70.7%
Internet Access	69.3%
Internal Connections	83.2%
Basic Maintenance	84.4%
Average per Applicant	81.1%

For more information on Funds For Learning, visit www.FundsForLearning.com.

About Funds For Learning

Funds For Learning, LLC, is an E-rate compliance firm specializing in guiding E-rate applicants and service providers through the complex and ever-changing E-rate regulatory process. With more than 10 years of experience in providing professional advice and assistance relating to the E-rate program, Funds For Learning exists to provide high-quality solutions for the needs of E-rate stakeholders. The company was established in 1997 and is headquartered in Edmond, Okla. For more information, visit www.FundsForLearning.com or phone 405-341-4140.

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