

## For Immediate Release

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### ABC-CLIO AND FOLLETT LIBRARY RESOURCES SIGN DISTRIBUTION AGREEMENT

Follett Library Resources to sell a collection of 16 online library databases from ABC-CLIO and Greenwood to K-12 school libraries

**Santa Barbara, Calif. (Jan. 21, 2010)** - [ABC-CLIO](#), an award-winning publisher of print and electronic library resources, has entered into an agreement with Follett Library Resources to broaden its reach nationwide and to capture a larger share of the K-12 education market. Under the terms of the agreement, Follett Library Resources will sell subscriptions to ABC-CLIO's online library databases.

"K-12 school librarians are demanding more digital scholarly resources that engage student interest, and meet curriculum standards and instructional needs," said Tom Fitzgerald, vice president of sales and marketing for ABC-CLIO. "As schools strive to provide a 21<sup>st</sup> century learning environment, our partnership with Follett Library Resources will help us meet the demand, and deliver our unsurpassed suite of online and electronic academic and reference materials to more public, private and charter schools."

Follett Library Resources is a well-known, recognized leader in supplying quality books, audiovisual and digital materials and other services to PreK-12 schools and districts. Through its national sales force of more than 130 local Account Managers and popular TITLEWAVE<sup>®</sup> e-commerce Web site, the company is able to reach all levels of the PreK-12 market.

"At Follett Library Resources, we're committed to providing our PreK-12 customers with the very best materials possible," said Pamela Smith, senior vice president for Follett Library Resources. "The addition of the ABC-CLIO databases to our digital offerings is one more example of this commitment."

Follett Library Resources will sell ABC-CLIO's online library databases, which are published under three imprints: ABC-CLIO, Greenwood, and Libraries Unlimited. The databases offer a rich portfolio of digital resources that provide authoritative, accessible, and award-winning research and reference information, with in-depth coverage of history and social studies topics, multicultural and contemporary culture, as well as professional resources for libraries. Aligned with school curriculum requirements and presented in a dynamic, multimedia-enhanced format, the databases support multiple learning styles and improve understanding of topics and issues.

The ABC-CLIO collection of high-quality online library databases include *American History*, *World History: Modern*, *World History: Ancient*, *American Government*, *World Geography*, *State Geography*, *US at War*, and *Issues*. Greenwood's electronic reference offerings include the critically praised *Pop Culture Universe*, the *Daily Life Online* family, and the award-winning *American Mosaic* suite, which comprises the *American Indian Experience*, *African American Experience*, and *Latino American Experience*. Libraries Unlimited's electronic products provide

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comprehensive reference reviews and easy-to-use readers' advisory through *American Reference Books Annual (ARBA) Online* and *Reader's Advisor Online*.

Librarians interested in ABC-CLIO and Greenwood resources may contact Follett Library Resources, who will work closely with ABC-CLIO to facilitate orders and inquiries, including the gathering of licensing and subscription information, trial availability, and follow-up on orders placed. For more information, contact Follett Library Resources at 888-511-5114, ext. 1164.

***About ABC-CLIO***

Founded in 1955, ABC-CLIO is an award-winning publisher of reference titles, academic and general interest books, electronic resources, and books for librarians and other professionals. The company, headquartered in Santa Barbara, Calif., publishes under four well-respected imprints. ABC-CLIO serves the history profession, history teachers, and students and scholars of history with a complete line of databases, books, and eBooks, along with social studies reference and curriculum resources for middle and high school libraries and classrooms. Greenwood publishes high-quality, authoritative reference books and general interest topics across the secondary and higher education curriculum. Praeger is widely regarded for scholarly and professional books in the social sciences and humanities, with emphasis in modern history, military studies, psychology, business, current events and social issues, international affairs, politics, visual and performing arts, and literature. Libraries Unlimited/Linworth publishes professional materials for librarians, media specialists, and teachers. For more information, visit [www.abc-clio.com](http://www.abc-clio.com).

***About Follett Corporation***

Follett Corporation is a \$2.5 billion, privately held company that provides products, services and solutions to the education marketplace. The company's businesses are organized under three business groups - Follett Educational Distribution Group, Follett Higher Education Group, and Follett Technology Solutions and International Group. Follett Educational Distribution Group consists of Follett Library Resources, the nation's largest distributor of library books, audiovisual materials, and digital solutions to PreK-12 schools; BWI, a leading provider of children's and adult books and audiovisual materials to public libraries; and Follett Educational Services, one of the country's largest distributors of pre-owned used K-12 school textbooks. Follett Higher Education Group is the largest operator of campus bookstores with more than 800 stores under management across the United States and Canada. It also operates [efollett.com](http://efollett.com), the country's leading online campus bookstore. Follett Technology Solutions and International Group is the leading provider of library automation solutions for K-12 schools. Follett Corporation was founded in 1873 and has its headquarters in River Grove, Ill. Learn more at [www.follett.com](http://www.follett.com).

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